

Renaissance Coach

Department: Coaching
Reports to: Coaching Manager
Date: May 2019
Direct reports: None

Job Summary

To provide a high standard of product and implementation training to customers who have purchased Renaissance products. This involves both remote-based and onsite face-to-face training to our UK and International customer base working across a 37.5-hour week.

Responsibilities

- Provide a high standard of product and implementation training to our customers. This training consists of both remote-based training from within the London office, and face-to-face training at the school's own premises.
- Manage a number of assigned schools numbering approximately 85-100.
- Monitor the progress of schools that are assigned to you through the implementation process to maximize outcomes and school retention. Where schools are struggling to implement Renaissance product, be able to develop a bespoke intervention strategy and plan a solution.
- To be able to train across all Renaissance products to all customers as required.
- Liaise and book implementation sessions with department assigned client schools.
- Log sales activity on the company CRM system and ensure all information is up to date.
- Arrange own travel and accommodation for onsite training
- Deliver webinars and customer symposiums across the UK if and when needed.
- Be an ambassador for Renaissance.

Qualifications & Skills

Excellent presentation skills with previous experience of presenting and delivering training. Must have a flexible mindset and the ability to retain information and think on their feet. Outstanding written and verbal English communication skills. Ability to speak a second language welcome, but not essential.

Education & Experience

Must have at least C or equivalent in GCSE Maths. Must have a good understanding on basic Maths along with good statistical and analytical skills.

Renaissance Mission

Our primary purpose is to accelerate learning for all